



RICH RIDE: Mac Gotyana of Future Exotics with one of the custom-made Lamborghinis on the showroom floor at the Future Exotics Lifestyle Emporium at the V&A Waterfront
 Pictures: CINDY WAXA

Making dreams come true – at a price

By CLAYTON BARNES

Cape Town's super-rich can now buy the world's finest exotic collectables with customised luxury and uncompromising quality, all under one roof.

Future Exotics, South Africa's first lifestyle emporium for the wealthy and super stylish, opened at the V&A Waterfront on Friday night to sell items from yachts to sports cars to luxury aircraft.

Part of the Abalengani Group and a fully compliant BEE company, Future Exotics is housed in a custom-built venue on Breakwater Boulevard.

The emporium, which guarantees quality items at "reasonable" prices, was designed by Stefan Antoni & Associates.

Clients' vehicles are financed on the showroom floor with almost no waiting period, depending on the client's taste and specific needs.

Future Exotics flies its clients to London, Germany or anywhere in the world to add personalised specifications to



EASY BUY: The ultimate Rolls Royce worth more than R8m

their vehicles, boats or aircraft.

CEO Zumaid Moti said: "We respond with a top-class facilitation of our clients' needs. Items are ordered directly from the manufacturer to the client's own specifications.

"These custom-made assets, whether vehicle, marine or aviation, are sourced at the best possible price, and financing options are available through

FutureFin Finance on the showroom floor."

Buying a Ferrari, your dream Lamborghini or the ultimate Rolls-Royce at close to R8 million has never been easier.

General manager for sales and finance Sohail Dangor said the waiting time for items varied, depending on what the client wanted. For example, the

latest Lamborghini, with specific specifications, would only be available in about five to six years' time.

"Our idea is to make the asset available faster. When going through other dealerships, clients often wait much longer because the dealership would have to go through a middleman to the manufacturer. We, however, deal directly with the manufacturers and cut the normal waiting time in half.

"Clients and customers can come in here with any demand, for any vehicle and specifications and we'll be able to get it for them."

Dangor said clients had been streaming into the showroom even before the emporium opened.

Asked what sparked the idea for the emporium, Moti said: "As a lover of exotic and unique vehicles, marine and aviation, I recognised there was a gap in the market for a new breed of luxury vessel dealership, due to the fact that it is difficult to obtain rare and exotic vessels in South Africa."

